

Chaptergram

**PRESIDENT'S MESSAGE
JUNE, 2003**

As I wind up my year serving as your Chapter President, here in Cincinnati, I want to thank all of you for your responsiveness to change this year! We highlighted our 50th anniversary as a Chapter in November with our National President and Elvis in the same room (that was a combination), and enjoyed an Insurance Day event with Bengals Coach Lewis delivering an impromptu speech! I promised you a "fun" year, and I hope I delivered that for you.

I do want to leave with a few words of wisdom, some of which are excerpted from Anna Quindlen's commencement speech to Villanova University students. We are insurance professionals. Our work involves human nature. Real life is all we know. But don't confuse the two... your life and your work. There may be thousands of CPCUs in this country; there are even more thousands doing what you do for a living. But you will be the only person alive who has sole custody of your life, your entire life. Not just your life at a desk, in a car, or at a computer. Not just the life of your mind, but the life of your heart.

As we assist in raising funds for Insuring the Children, I think about being a good parent as well as a good CPCU. Be a good friend to your spouse. Listen. Laugh. Make your personal ethics those of your professional. Make your vows mean what they say. Be a good friend to your friends. Call them on the phone. Meet for lunch. You can't be REALLY first rate at your work if your work defines who you are. Get a life. A real life, not just pursuit of the next promotion, the bigger paycheck, the bigger house.

CINCINNATI CHAPTER



Get a life in which you are not alone. Find people you love, and who love you. Network throughout your careers, and network in your REAL life as well.

Get a life in which you are generous, and realize that life is the best thing ever and that you have no business taking it for granted. Care so deeply about its goodness that you want to spread it around. Be a mentor - Julie Kadnar can turn you on to someone who needs help. Assist with Insuring the Children in more than just donations. Take money you would spend on beers at our golf outing and give it to charity. And you know what? In doing so you are fulfilling a good part of your CPCU Code of Ethics! Everyone wants to do well. But if you

do GOOD, too, then doing well will never be enough.

Love your life's journey, not just the destination. You reached your goal of becoming a CPCU. Continue your personal journey of professionalism with continuing professional development. Be a chapter volunteer!

Look at all of the good in the world and try to give some of it back. As all of you have given me a great year as President, I wish you the same and hope to see many of you volunteering on the Board!

*Sharyn D Prime CPCU AMIM AU
CPIW CIC
President – Cincinnati Chapter*

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MEMBERSHIP CHAIR POSITION UP FOR GRABS!

The Cincinnati CPCU Chapter seeks an individual to fill the Membership Chair position for the 2003 - 2004 year.

The Membership Chair is an excellent way to become involved in the Cincinnati CPCU Chapter. The primary responsibility of the Membership Chair is to welcome new members and to expand the Cincinnati CPCU Chapter membership. In addition, the Membership Chair assists in defining the direction of the Cincinnati CPCU Chapter, through participating in monthly Board Meetings (Board Meetings are held the first Friday of each month, 7:30 - 9:00 am). In short the Membership Chair is an excellent way to promote the CPCU Society, while offering opportunities to network with other insurance professionals, develop leadership skills and advance insurance education.

*Stephan Perry, CPCU
Membership*

FUN IN THE SUN CONTEST

Have you heard? The CPCU Society has just announced a new "Fun in the Sun" Web-site promotion that will help our Cincinnati Chapter possibly win a digital camera. You get a chance to win a great polo shirt in the bargain. Our chapter needs to get at least 50% of paid members to log on to the CPCU Society Web-site and update their membership information. It is easy to do: go to our Cincinnati Chapter Web-site, www.cincinnatichapter.org and click on the "Fun in the Sun" link for instructions. Good Luck!!

InVest - IT'S THE FUTURE OF INSURANCE

InVest is a program designed for High Schools for the sole purpose of preparing students for a career in Insurance. It is an excellent curriculum, which is fully accredited for any High School or Vocational School in the United States.

In Ohio, we have presented this to Vinton County Chamber of Commerce and contacted two High Schools and one Vocational School in the Greater Cincinnati area. We are attempting to get this on the curriculum for the 2003-2004 school year.

In addition, we are contacting Insurance Companies for support of this program. Companies such as Allstate have expressed interest. If you, or your company, knows of High Schools or sponsoring companies that would be interested, please contact Jon Florer at 513-227-7300.

John Florer, CPCU, CIC

JUNE 2 CPCU GOLF OUTING A HUGE SUCCESS

Our golf outing moved to Bel-Wood Country Club this year, and record numbers turned out. 128 CPCUs and guests played a shot-gun start scramble, followed by lunch in the clubhouse. The weather was perfect, and your chapter president ended a marvelous year when her team won the event with an 11 strokes under par score of 59. Your chapter was also able to raise \$3,000 for Insuring

the Children through hole sponsorships, split-the-pot skill contests, and other proceeds. See you all next year!

Jim Meyer, CPCU

SCHOLARSHIP APPLICATIONS AVAILABLE

The Cincinnati Chapter CPCU continues a long tradition of awarding scholarships to deserving students of insurance. The value of these scholarships can be as high as \$3,000 when matching Loman Foundation Grants are included. We have developed a close relationship with Dr. Pete Kensicki and the fine insurance program he coordinates at Eastern Kentucky University. And this year we awarded for the first time a scholarship to the child of a Cincinnati Chapter member.

We would like to again be able to consider a scholarship for a student with local connections. To be eligible, the student must be pursuing a major or minor in insurance at an accredited university. If you know of any such students, please contact me so I can send them a scholarship application.

*Bob Braun, CPCU
Scholarship Committee Chair
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What's Happening?

October 11-14, 2003

CPCU National Convention
New Orleans, Louisiana